

**From:** [avhcwd@yahoo.com](mailto:avhcwd@yahoo.com) <[avhcwd@yahoo.com](mailto:avhcwd@yahoo.com)>

**Sent:** Thursday, June 12, 2025 6:23 PM

**To:** 'Trent Anderson' <[tmanwade@outlook.com](mailto:tmanwade@outlook.com)>

**Cc:** 'Heights' <[dsmith.avhcwd@gmail.com](mailto:dsmith.avhcwd@gmail.com)>

**Subject:** RE: Sequoyah Software

Trent:

Thanks for your continued patience and the continued communication efforts. A couple of follow up questions so I can finalize this with my BOD...

1. Can you provide me with a final initial cost for the software package, with the cloud option and the utilization of our Unitech handheld device? **\$4800 for software, Unitech interface , Training and conversion - See attached proposal .**
2. How long are the annual fees locked in for? **The annual Fee is \$650 plus a \$150 INterface annual maintenance Fee - Total \$750 Locked at 5 years - We have not raised support prices in 10 years.**
3. Can Sequoyah offer a payment plan for the initial start up costs, software and first year of payments? **Yes \$500 down , \$500 after first bill run and then \$300 a month tell paid off.**

Thank you for your help and support.

Regards,

Matt Patterson

Office Secretary-Treasurer / Field Technician / Project Coordinator

Apple Valley Heights County Water District

[avhcwd@yahoo.com](mailto:avhcwd@yahoo.com)

(760) 247-7330

Office Address:

9429 Cerra Vista St

Apple Valley, CA 92308